



**Chambre de commerce
du Montréal métropolitain**

Board of Trade of Metropolitan Montreal



**avec l'équipe d'experts du
WORLD TRADE CENTRE
MONTRÉAL**

Le WTC Montréal reçoit de l'aide de Développement économique Canada.

PROGRAMME PRÉLIMINAIRE PRELIMINARY PROGRAM

MISSION COMMERCIALE

ÉNERGIES RENOUVELABLES
BANQUES MULTILATÉRALES DE DÉVELOPPEMENT
WASHINGTON, DC – 18 AU 20 MARS 2008

TRADE MISSION

RENEWABLE ENERGY
MULTILATERAL DEVELOPMENT BANKS
WASHINGTON, DC – MARCH 18-20, 2008

*Veillez prendre note que toutes les activités se dérouleront en anglais
All activities will be conducted in English*

MARDI 18 MARS 2008 / TUESDAY, MARCH 18, 2008

Heure Time	Activities	
12 :45 pm	Departure from the hotel lobby	Hotel to be determined
1 :00 pm– 4 :00 pm	How to do business with the Multilateral Development Banks (MDBs) <ul style="list-style-type: none"> • Introduction to Multilateral Development Banks • Sectors of activity and general organization • Know the Project cycle • Identify the commercial and collaborative opportunities • Sources of information and support for your bidding strategy • Tips on how to successfully deal with MDBs 	Emmanuelle Demars Advisor, Multilateral Development Banks Private Sector Liaison Officer World Trade Centre Montréal World Bank Main Complex MC Building 1818 H street, NW Meeting room
4:00 pm – 5:00 pm	Procurement procedures at the World Bank <ul style="list-style-type: none"> • Procurement process for projects funded by the World Bank • Revised procurement guidelines • Bid proposal evaluation • Tips for success 	Speaker to be confirmed World Bank Main Complex MC Building 1818 H street, NW Meeting room
	Welcome Cocktail - Free evening	

MERCREDI 19 MARS 2008 / WEDNESDAY MARCH 19, 2008

Heure Time	Activities	
9:00 am- 12:00 pm	Round table discussions and briefings with WB experts Mandate and policies Key issues, programs in energy Strategies and future positioning Upcoming projects	Speakers to be confirmed World Bank Main Complex MC Building 1818 H street, NW Meeting room
12 :30 pm– 2 :00 pm	Networking luncheon at the World Bank with the Executive director for Canada, Mr. Samy Watson	World Bank Main Complex MC Building 1818 H street, NW Executive Dining Room
2:00 pm – 3:00 pm	Energy projects at the International Finance Corporation Key issues, programs in energy Financing facilities for energy projects Strategies and future positioning	Speakers to be confirmed World Bank Main Complex MC Building 1818 H street, NW Meeting room
3 :00 pm – 3 :45 pm	Canada and the Asian Development Bank <ul style="list-style-type: none"> • How to conduct business with the ADB • Priorities, activities and aid programs • Mechanisms and key players • Tips for success 	Speaker to be confirmed World Bank Main Complex MC Building 1818 H street, NW Meeting room
3 :45 pm – 4 :15 pm	Services offered by the Government of Canada Services offered by the Office of Liaison with International Financial Institutions (OLIFI) at Canadian Embassy in Washington, DC	Speaker to be confirmed Office of liaison with IFIs Canadian Embassy World Bank Main Complex MC Building 1818 H street, NW Meeting Room
4 :15 pm – 5 :00 pm	Canada and the World Bank (WB) <ul style="list-style-type: none"> • How to conduct business with the WB • Mechanisms and key players • Role of the Canadian executive director's office and what it can do for you • Tips for success 	Mr. François Pagé Senior Advisor to the Canadian Executive Director World Bank World Bank Main Complex MC Building 1818 H street, NW Meeting Room
7:00 pm	Mission Dinner	Restaurant to be confirmed

JEUDI 20 MARS 2008 / THURSDAY MARCH 20, 2008

Heure Time	Activities	
9:00 am– 9:45 am	<p>Canada and the Inter-American Development Bank (IDB)</p> <ul style="list-style-type: none"> • Why and how to work with the IDB • IDB loan awarding strategy and priorities • Contract awarding procedures • Role of the Canadian executive director's office and what it can do for you • Tips for success 	<p>Ms. Laura Dorling Counselor to the Canadian Executive Director Inter-American Development Bank</p> <p>Inter-American Development Bank 1300 New York Avenue, NW</p>
9 :45 am– 12 :00 pm	<p>Round table discussions and briefings with IDB experts</p> <p>Mandate and policies Key issues, programs in energy Strategies and future positioning Upcoming projects</p>	<p>Speakers to be confirmed</p> <p>Inter-American Development Bank 1300 New York Avenue, NW</p>
12 :00 pm– 12 :15 pm	<p>Mission evaluation</p>	<p>Inter-American Development Bank 1300 New York Avenue, NW</p>
12:30 pm – 2:00 pm	<p>Networking luncheon at the IDB hosted by the Executive director for Canada, Mrs. Vinita Watson</p>	<p>Inter-American Development Bank 1300 New York Avenue, NW Executive dining rooms, 7th floor</p>